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UNITED STATES TESTING COMPANY

INCORPORATED

GENERAL OFFICES 1415 PARK AVENUE

HOBOKEN, N. J.

December 4, 1959

Dr. L. S. Harrow,
Philip Morris Inc.,
P. O. Box 3D,
Richmond 6, Virginia.

Dear Dr. Harrow:

Enclosed please find nine copies of our "Improvement in Marlboro Brand Delivery of Tar and Nicotine: Period November 1957 - October 1959" report. This is a revision of our October 20, report and as such has been dated October 20, 1959. This report is to replace the original reports of October 20, 1959.

A similar report on the "Improvement in Parliament Brand Delivery of Tar and Nicotine: Period November 1957 - October 1959" will be available shortly if you require it.

It is our opinion that any estimate of percentage decrease in tar or nicotine delivery is subject to errors due to sampling, changes in methodology of smoking and of analysis, and the inherent error involved in calculating a ratio of two means. For this reason, the percentage decrease in tar or nicotine delivery as calculated and reported here should be regarded as an estimate only.

If you have any questions or comments, please do not hesitate to get in touch with us.

Very truly yours,

UNITED STATES TESTING COMPANY, INC.

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