

Message

From: Gallegos, Kimberly [Kimberly.Gallegos@covidien.com]
Sent: 11/9/2012 3:19:57 AM
To: Kurszewski, Jeff [Jeff.Kurszewski@covidien.com]
Subject: RE: Targets adds for Q2 FY13
Attachments: image001.png; Q2 13 add_Phoenix District (2).xlsm

Hi Jeff,

Attached is my Q2 FY13 report.

I have requested Targets to be added, due to currently prescribing products that are listed on IMS and the recent Push report, and I also updated the addresses again for some of my providers. I also noticed that some of my targets that were initially added in August as Sumavel, Duexis, Exalgo and Pennsaid targets have been changed in my MI. I listed which providers in the spread sheet. I just want to make sure I get credit for these providers I have been calling on since the launch. Please let me know if anything else is needed.

Regards,

Kimberly Gallegos
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From: Kurszewski, Jeff
Sent: Thursday, November 08, 2012 12:08 AM
To: Bryant, Christopher B; Castaldo, Franco J; Dunn, Ginna; Gallegos, Kimberly; Miller, Tricia M; Romero, Laura T; Sheldahl, Shelly A; Skop, Ashley (Seaman)
Subject: Targets adds for Q2 FY13
Importance: High

Desert Heat,
I have received only three requests to add targets for Q2 FY13. I've attached the spreadsheet with the adds. Please add any other targets to this spreadsheet if you want to see them added in the 2Q FY13. Please get your adds to me by the end of the day Thursday November 8th. I need to submit these adds no later than Friday November 9th.

Thanks,

Jeff Kurszewski
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[cid:image001.png@01CC30B2.6E7E61B0]
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