



208 RIVER RIDGE CIRCLE, BURNSVILLE, MN P.O. BOX 1589 55337-0589 TELEPHONE (612) 894-2238 FAX (612) 894-9690

June 28, 1996

TO: Ms. Elizabeth Hellman (04-308)
Mr. Tim Allred (04-309)
Mr. Daniel McGrath (04-311)
Mr. Gary Overton (05-336)
Mr. John Nelson (11-615)
Mr. Randy Reese (11-618)
Mr. Gary Shriver (11-620)
Mr. Michael Tom (12-614)
Mr. Craig Anderson (19-613)
Mr. Ruben Cueto (19-711)

FROM: Dennis Blankenship

SUBJECT: DIRECT ACCOUNTS: Nash Finch Company - LORILLARD EXCEL

Please **DO NOT** initiate contact of your Nash Finch Company branch with the details of our new Lorillard Excel program until we advise you of the results of our pending appointment with their corporate headquarters.

If a branch contacts you due to their receipt of the NYO circular on this subject, please advise them that complete details are being presented to their Corporate Headquarters in Minneapolis, MN. and you will be in touch with them in the very near future.

If you have any questions, please advise.

Dennis

Attachments

cc: Mr. F. A. Paternostro
Ms. J. E. Campbell
Mr. R. W. Safley
Mr. R. E. Klein
Mr. R. M. Redfield
Mr. C. J. Leiker
Mr. G. R. Seger
Mr. T. R. Klein
Mr. R. J. Belongia

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